SYMBIOSIS INSTITUTE OF INTERNATIONAL BUSINESS
Constituent of SYMBIOSIS INTERNATIONAL (DEEMED UNIVERSITY)
Established under section 3 of the UGC Act, 1956 vide notification No. F 9-12/2001-U 3 of Government of India
Re-accredited by NAAC with ‘A’ Grade
VISION

“Promoting international understanding through quality education.”

MISSION

- To inculcate the spirit of vasudhaiva kutumbakam (the world is one family).
- To contribute towards knowledge generation and dissemination.
- To promote ethical and value based learning.
- To foster spirit of national development.
- To inculcate cross cultural sensitization.
- To develop global competencies amongst students.
- To nurture creativity and encourage entrepreneurship.
- To enhance employability and contribute to human resource development.
- To promote health and wellness amongst students, staff and community.
- To instill sensitivity amongst the youth towards the community and environment.
- To produce thought provoking leaders for the society.
Jim Collins says “Greatness is not a function of circumstance. Greatness, it turns out, is largely a matter of conscious choice, and discipline.”

All those who choose to join Symbiosis Institute of International Business, do so out of a desire to be great. They wish to be associated with a culture that is truly cosmopolitan and global.

Symbiosis Institute of International Business (SIIB) has innovative programs like Agri Business and Energy & Environment, a world class infrastructure on a sprawling new campus, a large full time faculty, whose thrust is on research and on ideal teacher-student ratio. Several companies look at SIIB as a quality institute for providing good candidates. I wish students all the best.
MESSAGE FROM PRO CHANCELLOR, SIU & PRINCIPAL DIRECTOR, SYMBIOSIS SOCIETY

Dr. Vidya Yeravdekar

The vision of SIIB is to create an environment which makes it the preferred destination for all who aspire to excel and its mission is to empower students to meet the challenges of a collaborative and competitive globalized environment. Internationalization is the integration of pedagogies, research cultures and importantly to understand different people, cultures and cultural perspectives.

SIIB is one of the pioneers in advancing the University’s international reputation and increasing global awareness of the University and its uniqueness. The institute contributes to attracting international students, faculty and the creation of productive international partnerships in research, teaching and other areas. The programs offered at SIIB are the preferred choice for professionals and ambitious students hoping for an international mind set to complement their administrative and managerial skills.
MESSAGE FROM VICE CHANCELLOR, SIU

Dr. Rajani R Gupte

Symbiosis Institute of International Business (SIIB) is poised to step into a world of expanding horizons. The mission of the University is to develop global citizens and SIIB with several international exchange programmes exemplifies this.

SIIB encourages amongst students, the spirit of research and analysis, and train them to draw well reasoned conclusions. This spirit of enquiry helps students to question and seek solutions.

Wherever the students go after graduation, they fit into the organization and proudly carry the flag of their institute. In fact, putting the needs of the organization before themselves has been the hallmark of SIIB. The students, faculty, staff and alumni who work together, promote excellence in education, research, service and practice. We invite you to SIIB campus to draw upon these valuable resources.
MESSAGE FROM THE DIRECTOR

Dr. Asmita Chitnis

In the rapidly changing economic and business landscape, need for managers with global perspective and understanding International Business has become even more important for modern day organizations.

We at SIIB always take pride in two things, first our International affiliations with various world-class universities. Second, a strong presence of our illustrious alumni working all across the globe in prestigious organizations. SIIB provides its students an environment that enables them to have a unique learning experience aiding in the development of strong conceptual and professional skills to conquer the business world outside. We welcome you to connect with us to experience the same where students are eager to contribute to the growth of your renowned organization.
The year 1992 witnessed India opening up its doors to foreign investments and ushering in liberalisation of the economy. Understanding the significance of this landmark event, Symbiosis Institute of International Business (SIIB) was setup to prepare managers and leaders for a growing India, in a growing world. With a pilot course of MBA in International Business (1992), the institute has continued the trend of keeping itself at par with the demands of the business world and this led to the introduction of MBA in Agri Business (2004) and MBA in Energy & Environment (2009).

Learning at SIIB is imparted through Guest lectures, industry and port visits, specialised workshops conducted by industry professionals in addition to classroom studies. Students of MBA in International Business can specialise in one of the following - Marketing, Finance, Supply Chain Management and Human Resource, depending on their aptitude and career choice. All specializations focus on domestic as well as international management practices. The students of all these courses participate in an 8 week long summer project at a company in a sector of their choice to bridge the gap between learning and application.

In addition to this, SIIB has a number of student exchange programs that aims at providing the students with an opportunity to gain a global perspective, under the lens of the management. For instance, Student exchange program with the Hochschule Bremen University of Applied Sciences, Germany, Credit exchange program with Berlin School of Economics & Law (BSEL), etc.
PRE EMINENCES

UN for sustainability
Awarded as the best college in India
for all India Program - Rio + 22

NAAC
Re-Accredited SIU with A Grade
(3.58 out of 5)

THE WEEK

Ranked 34th Best B School in India
and 20th Top B School (non. Govt)
by ‘The Week’
Semester Exchange Program with Dauphine University, Paris

Paris-Dauphine is the French selective university in Organization sciences, including Management, Economics, Law, Political Sciences, Mathematics and Computer Sciences. It offers multidisciplinary programs in French and English from Bachelor 1 to PhD with small-group and teamwork pedagogy, trained by highly qualified researchers and professionals. Located in the heart of Paris, Paris Dauphine offers a vibrant student life with all sports, library and events facilities. Under this program, the selected students spend one full semester in Dauphine University Paris France. The study involves a mixture of knowledge-based learning through classroom sessions and skills-based learning through projects and group assignments.

Semester Exchange Program with Lisbon school of Economics and Management, Portugal

ISEG was the first school of economics and management to be founded in Portugal. The school is part of the University of Lisbon, the largest of the Portuguese universities. Well-recognised nationally, ISEG is likewise establishing itself as a respected international name. ISEG and Symbiosis International (Deemed University) share common interests and objectives in academic and cultural fields; Considering that both Schools are institutions that, by their nature, missions and objectives, are called so establish channels of communication, which permit the Exchange of scientific and cultural knowledge. In the year 2016, SIIB started a semester exchange program with ISEG Lisbon School of Economics& Management, Portugal. Under this program, the selected students spend one full semester in SIIB, Pune. The study involves a mixture of knowledge-based learning through classroom sessions and skills-based learning through projects and group assignments.
Munich Summer School of Applied Sciences, Germany

This year, SIIB started a summer school with Munich University of Applied Sciences, Germany. Under this program, the selected student spends two weeks at Munich University, Germany. It is intended for students who want to experience Supply Chain and Operational Management not only in theory but also in practice at world class companies. It is designed for advanced undergraduate and postgraduate students. Academic Courses offered in the summer school are Future Supply Chain Management, Operational Excellence the German Way, Doing Business in Germany. Company visits make this summer school unique! The participants of this summer school will get an insight into several companies and learn about their successful methods at first hand. There are few cities more suitable for a program like this anywhere in the world: Munich is one of the leading economic, technological and scientific hubs in Germany. Many world-renowned companies from a wide range of industrial sectors are based here, including BMW, Siemens, MAN and Linde.

Semester Exchange Programme, with Flensburg University of Applied Sciences, Germany

The Flensburg University of Applied Sciences is one of Germany’s leading universities offering a wide range of Bachelors' and Masters' level programs. Currently, there are about 4,200 students enrolled in degree programmes mainly focused on engineering and economics. Cooperating with partners from industry, politics, society and other educational institutions is an integral part of the activities at Flensburg. It has more than 60 universities on 5 continents as partner universities. Its rich experience of more than 20 years in international relations and exchange programmes benefits students and gives them an opportunity to broaden their horizons and improve their foreign language skills during their studies. In the year 2014, SIIB started a semester exchange program with Flensburg University of Applied Sciences, Germany. Under this program, the selected students spend one full semester in Flensburg University, Germany. The study involves a mixture of knowledge-based learning through classroom sessions and skills-based learning through projects and group assignments.
Summer school, Hochschule Bremen, Germany

A one-month summer school at Hochschule Bremen, University of Applied Sciences, Germany is an annual program. About 20 students are selected by SIIB and the visit is scheduled in the month of July, every year. This visit to Bremen, Germany is a structured academic activity.

- European Economy

During this visit, lectures are held every day whereby students of SIIB get an opportunity to interact with many leading personalities visiting the school on various topics. The program covers the following broad areas:

- European Economy
- Intercultural Communication
- Cases in International Marketing Management
- Air & sea transport
- Global Management – Concepts & Controversies
- Benchmarking in Logistics

In addition to the lectures and intensive course work, students are taken on a guided historical and cultural tour of the town center and cathedral. Visits to industries like Ospig Textil Logistik GmbH, Volkswagen Autostadt, Beck’s Brewery, Mercedes Benz plant, Eurogate Container Terminal, Airbus, Daimler Chrysler and Bremen Cotton Exchange are complemented with visits to the Bremen Industrial Harbour and the World Trade Centre. These exposures help our students to get a truly global perspective about the MBA-IB degree which always gives them a competitive advantage for their career in the long run.

Berlin School of Economics and Law (BSEL)

With approximately 10,000 students, the Berlin School of Economics and Law (BSEL) is one of the largest institutions of higher education in Germany’s capital city. The BSEL is distinguished by a clear focus on providing academic education strongly linked to real world skills, an intensive and diverse programme of research, high quality standards and a strong international approach. The University’s portfolio of programmes covers private and public sector business and economics, administration, law, security management and engineering. The Berlin School for Economics and Law (BSEL) has always regarded an international approach as an integral part of its vision and a key element in its higher education programmes and research. The BSEL’s international networks are constantly growing. At present, the BSEL has approximately 150 partnerships with universities around the world.

In the year 2011, SIIB started a credit exchange program with BSEL, Germany with an objective to add the dimension of Consulting in the international context to the existing MBA program in International business. Under this program, the selected students study their 1st year at BSEL, Germany and the 2nd year at SIIB, India and get two prestigious Masters’ degrees in two years - MBA – International Business from SIIB, India and MA – International Business & Consulting [International Strategic Management] from BSEL, Germany. The selected first year students join MA program at BSEL, Germany in the month of October. These students have to attend classes till September at SIIB, before going to BSEL.
CORPORATE INTERACTIONS

INDUCTION
Mr. Rajeev Varman,
CEO, Burger King

RESPONSIBLE MARKETING
Mr. Rohit Reddy,
Founder & CEO, Bagtalk
Mr. Sunil Alagh,
Founder & Chairman of SKA Advisors,
Ex-MD & CEO, Britannia Industries Ltd.
Mr. Arvind R P,
VP & Head-Marketing, Kaya Ltd.
Mr. Suhas Jain,
Head-Marketing Strategy, Jk Cement Ltd.

EVOLUTION OF SUPPLY CHAIN IN INDIA
Mr. Arvind Kalra,
Director, Supply Chain, Perfetti Van Melle
Mr. Prasad S Deshpande,
Global Procurement & Supply Chain,
Biocon India
Mr. Anshuman Neil Basu,
Chief Executive, SCM Programs
Mr. Balaji Reddie,
Founder, The Deming Forum(India)

EMOTIONAL INTELLIGENCE AT WORKPLACE
Mr. B Jagdeesh,
Director, HR, Danfoss India
Mr. Nitin Shinde,
Senior General Manager (HR),
People and Organisational Development,
Persistent Systems
Ms. Swati Ghan,
Senior Manager (Talent Management),
Harbinger

Mr. Ashutosh Sharma,
General Manager, Corporate HR,
Deepak Fertilisers and Petrochemicals
Corporation Limited

SECTORAL DISRUPTIONS - AN OPPORTUNITY OR A CHALLENGE?
Mr. L G Moorthy,
SVP - Global Business Services,
OLAM International
Mr. Amol Joshi,
Head - Finance, LTFS Group
Ms. Sujata Kolekar,
Associate Director,
Cognizant Technology Solutions
Mr. Ajay Sathe,
Head - Group Risk Management,
Bajaj Finserv
CORPORATE INTERACTIONS

INTERNATIONAL VS DOMESTIC BUSINESS
Mr. Kishan Dumpeta,
Head of Seeds Operation Strategy & Projects, Asia Pacific Region, Syngenta

HOW MCDONALD’S IS DOING DIFFERENT IN INDIA?
Mr. Praveen Wagh,
Deputy General Manager, National Supply Chain, McDonald’s

AGRI INPUT MARKETING
Mr. Vishal Ratan,
Founder Director & Chief Commercial Officer, Agzon Agro

EXCEL TRAINING
Mr. Shivram Apte,
Founder & CEO, Aspect Ratio

ENERGY MANAGEMENT IN ENGINEERING INDUSTRY AND COMMERCIAL BUILDINGS
Mr. Rumi Engineer,
Head Energy Management & Greener Initiatives, Godrej & Boyce

EMBEDDING SUSTAINABILITY IN AN ORGANIZATION
Ms. Alka Talwar,
Chief CSR & Sustainability Officer, Tata Chemicals Ltd.

ENERGY STORAGE SYSTEMS
T. Pradeep Kumar,
Group CTO – Renewables, Sterling & Wilson

A SUSTAINABLE WASTE MANAGEMENT SOLUTION
Ms. Sharmishtha Nandi,
Manager-Waste Management, Geocycle, Co-Processing

THE ROLE OF A BIG DATA ANALYTICS IN RENEWABLE ENERGY
Mr. Vinay Gupta,
Head Data Analytics & Business Excellence, Suzlon
INDUSTRY COLLABORATIONS

Federation of Indian Exporters Organization (FIEO),

Symbiosis Institute of International Business (SIIB), in collaboration with the Federal Institute of Exporters Organization (FIEO), Mumbai (set up by The Ministry of Commerce and industry, Government of India) offers a Post Graduate Diploma in Foreign Trade (PGDFT). The course focuses on a specialized training program to build and care to the needs of the industry by blending academic and industrial inputs in the pedagogy. By combining the management and foreign trade expertise of the two organizations, the course intends to shape the human resource of the country for “Make in India” campaign. This unique alliance between government, industry and academia tries to shape and bridge the gaps in the industry for sustenance of business.

EHS+ CENTER
ADVANCED TRAINING. INSPIRING CHANGE.

SIIB in partnership with the Institute for Sustainable Communities (ISC), a global Training Institute working on Sustainability with offices in US and China has recently set up an EHS+ Center at SIIB aimed at conducting quality training program in EHS related disciplines. The SIIB-ISC training program seeks to build capacity of middle and senior level managers particularly in manufacturing and its supply chain partners in and around Pune focusing on Environment, Health and Safety related standards and processes through customized program.

SAP ERP is an enterprise resource planning software which incorporates key business functions of an organization. SIIB provides adequate knowledge and training to students on SAP to reap benefits from modules like FI/CO (Financial Accounting and Controlling), MM (Material Management) and SD (Sales and Distribution). SIIB is a member school of SAP-UAP (University Alliance Programme).

SPSS (Statistical Package for the Social Scientists) is a data management and statistical analysis tool which has a very versatile data processing capability. Because of its popularity within both academic and business circles, it has been an integral part of SIIB’s course curriculum since a very long time. Use of SPSS in subjects like Market research and operations research allows many different types of analysis, data transformations and forms of output.

Business simulations allow students to apply newly acquired theoretical knowledge in a simulated business world. Students can gain hands-on managerial experience by running their own businesses in a safe game-like environment.

Six Sigma is a rigorous, focused and highly effective implementation of proven quality principles and techniques. It focuses on defect prevention, cycle time reduction, and cost savings. Six Sigma helps students focus on improving quality (and therefore reducing waste) and thereby helping organizations produce products and services better, faster and cheaper. At SIIB, courses like Quality Management and Six Sigma incorporated and every student is certified in Six Sigma offered by KPMG.
AWARDS AND RECOGNITIONS

1st

“Ultimate Marketeers”
SCMHRD, Pune
Case study Competition
Akshay Tayal, Mayurish Chauhan

“Vaishlekhana”
IIM, Raipur
Article writing
Abhishek Kumar

1st

“Advik”- Agrovon 2017
NIAM, Jaipur
Live Case study
B. Varun Gandhi, K. Prashanth

5th EIMA Agrimach
ICAR, Pusa, New Delhi
Business Plan Competition
Rahul Manyagol, B. Varun Gandhi, Kanchan Joshi,
Aditya Paliwal, Madhav Patil

2nd

“Sandhan”- Krishi Chanakya
MANAGE, Hyderabad
Live Case study
Juby Francis, Bhavya Mella

“Nirvana”
NMIMS, Hyderabad
Best Manager
Manpreet Singh
Venkatesalu P
Trent Limited, CFO

Vinod Sahay
Mahindra Rise, CEO, Mahindra Trucks & Buses Division & Mahindra Construction Equipment Division

Susshruth Apshankar
SG Analytics, COO

Navin Chandani
BankBazaar.com, Chief Business Development Officer

Abhijeet Ranade
KPMG, Partner
EMINENT ALUMNI

Parag Deshpande
American Express, Vice President

Dushyant Saraswat
Paytm, SVP - Business

Sandeep Nulkar
BITS Pvt. Ltd., Founder, Chairman & Managing Director

Uddhav Nikam
TCS, Head - Strategy

Mona Prasad
The World Bank, Lead Economist
WE OFFER

The diversity of programs with the pivotal fulcrum of International Business has helped in creating a unique synergy in the curriculum offered at SIIB. Besides bringing to the campus young and vibrant minds from diverse disciplines, SIIB also fosters healthy exchange of ideas. Thus SIIB has a unique advantage in training young professionals to take on the challenges of global commerce in the domestic as well as the international arena.

With a healthy mix of certification courses like Six Sigma, ISO 50001, ISO 14001 by TUV Nord as well as domain specific simulation training programs like Marketplace live, the students are well-equipped to face the challenges of the corporate world.

INTERNATIONAL BUSINESS

SIIB’s flagship program is MBA in International Business, started as an initiative under the Symbiosis umbrella. SIIB was amongst the first institutes in the country to introduce MBA in International Business. International Business is an intensive, two year residential, postgraduate degree program specifically designed for a rewarding career in global business management. This program prepares the students for domestic as well as global business markets.

AGRI BUSINESS

MBA in Agri Business began with an intent to cater to the needs of one and all involved in agriculture by providing them with a much needed platform. The program focuses on areas such as Agri-input Marketing, Commodity Trading, Agricultural Supply Chain Management, Procurement Management, Micro finance and Agricultural Finance etc. The curriculum of Agri Business tries to develop the potential of entrepreneurship in students to explore the opportunity in this domain.

ENERGY & ENVIRONMENT

The MBA in Energy & Environment program is a specialized program that is designed to impart both managerial skills & technical expertise in the field of Energy & Environment. Understanding the current needs of industry, this course is structured in close alignment with experienced individuals so as to impart courses that will prepare students to be ready as they head into the corporate environment.
COURSE STRUCTURE
INTERNATIONAL BUSINESS

SEMESTER 1
CORE COURSES
- Business Statistics
- Economics for Managers
- Advanced Data Driven Decision Making
- Essentials of Marketing Management
- Business Communication
- Financial Accounting
- Basics of Financial Management
- Fundamentals of Supply Chain Management
- Human Resource Management
- Export Import Management
- Corporate Governance and Ethics
- Global Business Environment
- Foreign Trade Policy
- Basic French I
- Basic Japanese I
- Basic Spanish I
- Basic German I

SEMESTER 2
CORE COURSES
- Operations Research
- Sales Force and Channel Management
- Cost Accounting
- Financial Management
- Organizational Behaviour
- ERP-Business Process Integration
- Global Strategic Management
- International Logistics
- Trade Finance and FOREX Management
- Marketing Research
- Business and Social Impact Management
- Project Management Suite
- International Business and Global Strategy
- Introduction to Entrepreneurship
- Corporate Social Responsibility
- Basic French II
- Basic Japanese II

SEMESTER 3
CORE COURSES
- Economics for Managers
- Summer Internship
- Six Sigma
- International Commercial Law
- Advanced Strategic Management

Marketing
- Brand Management
- Consumer Behaviour

Finance
- Wealth Management
- Advanced Project Finance Structuring

Supply Chain Management
- Supply Chain Strategy
- Introduction to Operations Management

Human Resource
- Industrial Relations
- Compensation and Reward
# Course Structure
## International Business

### Semester 3

**Specialization Elective Courses**

**Marketing**
- Business to Business Marketing
- International Marketing
- Marketing Models
- Product Management
- Pricing
- Retail Marketing
- Digital Marketing
- Customer Relationship Management
- Marketing of Financial Services
- Marketing Strategy
- Business Analytics

**Finance**
- Insurance Management
- Advanced International Finance
- Derivative Markets
- Mergers and Acquisitions
- Financial Modelling
- Commercial Banking
- Corporate Valuation
- Financial Econometrics
- Fixed Income Markets
- Investment Banking
- Business Analytics

**Supply Chain Management**
- World Class Manufacturing
- Retail Distribution and Logistics
- Quality Management
- Supply Chain Modelling and

**Human Resource**
- Learning and Development
- Organizational Development and Change
- International Human Resource Management
- HRD Instruments
- HR Analytics
- Technology in HR / SAP HR/PeopleSoft
- Organizational Theory, Design and Structure
- Coaching, Counseling and Mentoring
- Performance Management System
- Talent Management

### Semester 4

**Dissertation**

**Specialization Elective Courses**

**Marketing**
- Marketing in Emerging Economies
- Management Innovation
- Sustainable Marketing

**Finance**
- Behavioral Finance
- Direct Taxation
- Financial Engineering and Analytics

**Supply Chain Management**
- Sectorial Studies in Supply Chain
- Technology in Supply Chain
- Operations Planning and Scheduling

**Human Resource**
- Leadership and Capacity Building
- HRD Audit and Scorecard
- Social Media in Human Resource-Management
# Course Structure

## Agri Business

### Semester 1

**Core Courses**
- Business Statistics
- Introduction to Agriculture
- Agricultural Economics
- Advanced Data Driven Decision Making
- Business Communication
- Marketing Management
- Financial Accounting
- Human Resource Management
- Agri Supply Chain Management
- Micro Finance and Social Banking
- Strategic Management
- Introduction to Financial Markets and Institutions
- Agri Import and Export Management
- Agri Sector Studies
- Basic French I
- Basic Japanese I
- Basic Spanish I
- Basic German I

### Semester 2

- Advances in Agriculture
- Operations Research
- Cost Accounting
- Organizational Behaviour
- Marketing Research
- Rural Marketing
- Agri Finance
- Sales Force and Channel Management
- Agri Commodity Markets
- Agri Procurement Management
- Agri Input Marketing
- Basics of Financial Management
- Cold Chain Management Agri and Allied Products
- Project Management Suite
- International Business and Global Strategy
- Introduction to Entrepreneurship
- Corporate Social Responsibility
- Basic French II
- Basic Japanese II
- Basic Spanish II
- Basic German II
- Integrated Disaster Management

### Semester 3

- Agri Retail Management
- Agri Project Risk Management
- Management of International Operations
- Strategic SCM in Agriculture
- ERP-Business Process Integration
- New Product Development in Agriculture
- Quality Management for Agri Products
- Business and Social Impact Management
- Export Potential Analysis for Agri Products
- Advanced Strategic Management
- Summer Internship
- Six Sigma
- Business Analytics

**Elective Courses**
- Digital Marketing
- Commercial Banking
- Supply Chain Performance Measurement

### Semester 4

- Processing and Value Chain in Agriculture
- Sector Specific Projects in Agricultural SCM
- Indirect Taxation
- Dissertation
# COURSE STRUCTURE
## ENERGY & ENVIRONMENT

### SEMESTER 1
- Business Statistics
- Managerial Economics
- Advanced Data Driven Decision Making
- Business Communication
- Business to Business Marketing
- Financial Accounting
- Introduction to Financial Markets and Institutions
- Human Resource Management
- Non Renewable Energy Sources
- Renewable Energy Sources and Technologies
- Climate Change, Carbon Markets and Financing
- Environment Impact Assessment
- Governance and Corporate Sustainability
- Basic French I
- Basic Japanese I
- Basic Spanish I
- Basic German I

### SEMESTER 2
- Energy Audits and Energy Management
- Oil and Gas Economies
- Environment Management Systems
- Global Business Environment
- Financial Management
- Cost Accounting
- Introduction to Operations Management
- Marketing Research
- Organizational Behaviour
- Operations Research
- Export Import Management
- Project Management Suite
- Business and Natural Capital Management
- Sustainability Standards-Applications, Analysis and Reporting
- Water and Sustainable Development
- International Business and Global Strategy
- Introduction to Entrepreneurship
- Corporate Social Responsibility
- Basic French II
- Basic Japanese II
- Basic Spanish II
- Basic German II
- Integrated Disaster Management

### SEMESTER 3
- Green Buildings and Rating Systems
- ERP- Business Process Integration
- Global Strategic Management
- Electricity Regulatory Issues and Mechanisms
- Industrial Ecology and Waste Management
- Advanced Energy Management
- Six Sigma
- Advanced Strategic Management
- ISO 14001 and EnMS 50001 Certification
- Contracting in Energy Sector
- Summer Internship

#### Elective Courses
- Public Private Partnerships
- Oil and Gas- Processing and Distribution
- Safety and Quality Management
- Renewable Energy Project Development and Finance
- Energy Analytics

### SEMESTER 4
- Environmental Modelling and GIS - Business and Social Impact Management
- Dissertation
Considered amongst the league of top B - schools of the country, SIIB’s flagship program is MBA in International Business. It is an intensive two - years residential post-graduate degree program specifically designed for a rewarding career in global business management.

MBA in Marketing has become one of the most desired degrees by both students and employees in recent years. With the shift to digital and online marketing, most businesses have their own in-house marketing teams that specialize in bringing traffic and customers to the company.

Finance is an integral part of SIIB management course offering fundamental education in finance related aspects and courses like Quantitative Techniques, Investment Banking, Retail and Commercial Banking, M&A, Corporate Finance, International Financial Management and other related areas.

Supply Chain Management module is designed to understand the levels involved in bringing a manufactured product to the right channel. With concepts such as purchasing management and inventory management being covered in depth, students are fully equipped to tackle the complexities of supply and demand chain.

HR remains a rewarding yet occasionally thankless career. MBA in HRM aims to provide you with thorough grounding in HR management via integrating the main functional areas through the application of HRM strategies.

SIIB offers an elective system wherein a student can opt for major courses in any one functional area of specialization (Marketing, Finance, Supply Chain Management and Human Resource Management).
SPECIALIZATION WISE STUDENT DISTRIBUTION

- Marketing: 48%
- Finance: 33%
- Human Resource: 11%
- Supply chain: 8%

COMPENSATION DETAILS FOR BATCH 2016-18

- Top 10%: 13.35 LPA
- Top 25%: 12.04 LPA
- Top 50%: 10.84 LPA

Highest CTC offered: 16.23 LPA
Average CTC offered: 10.45 LPA
Median CTC offered: 10.25 LPA

MAJOR RECRUITERS

**FMCG**
- ITC - ABD
- Raw Pressery
- Asian Paints
- Berger Paints

**Others**
- Sterlite Power
- Bharti Airtel
- Idea Cellular Ltd.
- Edelman
- Box8
- DHL
- Trafigura
- Khimji Ramdas
- Welspun India Ltd.

**CONGLOMERATE**
- Aditya Birla Group
- Bharat Forge
- Cargill
- Glencore
- Zydex
- Tolaram Group

**Consulting**
- Deloitte
- PWC
- Accenture
- Aspect Ratio
- Michael Page

**BFSI**
- CRISIL
- HDFC Bank
- HDFC Life
- TATA AIG
- Axis Bank
- LTFS
- Darashaw
- Futures First

**IT/Tech**
- VM Ware
- Infosys BPO
- E-Zest
- Wipro
- Bharti Airtel
- L&T Heavy Engg.
Batch Profile - Marketing

The Marketing specialization at SIIB is keenly devoted to enhancing knowledge and skills of the marketing professionals by assimilating the latest advancements in the field of Marketing as well as the best practices and tools. The marketing fraternity is actively involved in carrying out research and development activities and consultancy in many thrust areas such as Distribution Channel Management, Customer Relations Management, Brand Management, Sales Management, Digital and Cyber Marketing, Consumer Behavior, Pricing, Marketing Models, Marketing Communication, Marketing Research, etc.

Our curriculum design and pedagogy emphasizes the development of students skills and abilities to apply management theories and concepts of practical problems of business and industry. The curriculum is revised on a continuous basis through discussions and practicing managers from the industry. The teaching methods include lecture, case studies, seminars, assignments, live projects, group discussions, business games, outbound based experiential learning activities, educational excursions, role plays, simulation exercises, structured and unstructured group work and field visits. The students undertake several field based projects so that they can get better insights into workspace reality. This is done to reflect current business needs in the curriculum. Add on certifications offered are Six Sigma Green Belt Certification, MarkePlace Live Simulation, MarkStrat, SPSS and SAP.
Batch Profile - Marketing

Konark Rawat
BCA, IT
Work Ex.: 20 months
Internship: Mahindra & Mahindra

Mohammad Aman Khan
BBS, HR
Fresher
Internship: Indraprastha Gas Ltd.

Amita Singh Arun
B.Com
Fresher
Internship: HDFC Bank

Surbhi Tibrewal
B.E. Computer Science
Work Ex.: 13 months
Internship: Vinculum

Vishal Mishra
B.Tech, Electrical & Electronics
Work Ex.: 34 months
Internship: Bajaj Finserv

Swati Sanjeevbhai Rathod
B.E. Electronics & Communication
Work Ex.: 25 months
Internship: Idea Cellular Ltd

Vineeth Rajan Nambar
BMS
Fresher
Internship: HDFC Bank

Sheekhar Rasaily
B. Com
Work Ex.: 14 months
Internship: Raw Pressery

Anubhav Maheshwari
B.E. Computer Science
Fresher
Internship: Social Beat

Vivek Nayak
B.Tech, Civil Engineering
Work Ex.: 17 months
Internship: Safal
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<thead>
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<th>Name</th>
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<tbody>
<tr>
<td>Vinjamoori G S Chakri</td>
<td>B.A. Economics</td>
<td>47 months</td>
<td>Sterlite Power</td>
</tr>
<tr>
<td>Rohit P Hanamsheth</td>
<td>B.E. Electronics &amp; Comm.</td>
<td>41 months</td>
<td>Abhi Logistics</td>
</tr>
<tr>
<td>Shailja Aouthanere</td>
<td>B.E. IT</td>
<td>Fresher</td>
<td>Idea Cellular Ltd</td>
</tr>
<tr>
<td>Manpreet Singh</td>
<td>B.Tech, Computer Science</td>
<td>23 months</td>
<td>L&amp;T Finance</td>
</tr>
<tr>
<td>Aakash Gaurav Walkwater</td>
<td>B.Tech, Electrical &amp; Elec.</td>
<td>43 months</td>
<td>Walkwater</td>
</tr>
<tr>
<td>Kinshuk Garg</td>
<td>B.Tech, Mechanical</td>
<td></td>
<td>Welspun India Ltd</td>
</tr>
<tr>
<td>Disha O Majoka</td>
<td>B.Tech, Mechanical</td>
<td>Fresher</td>
<td>IFB Shipping</td>
</tr>
<tr>
<td>Priya S Mathapati</td>
<td>B.Com</td>
<td>Fresher</td>
<td>L&amp;T Finance</td>
</tr>
<tr>
<td>Nachiket Kashyap</td>
<td>B.Tech, Computer Science</td>
<td>Fresher</td>
<td>eFinServ</td>
</tr>
<tr>
<td>Harsh S Bhanushali</td>
<td>BMS</td>
<td>Fresher</td>
<td>Future Group</td>
</tr>
</tbody>
</table>
Batch Profile - Marketing

Mayursinh M Chauhan
B.E. Mechanical
Work Ex.: 28 months
Internship: Idea Cellular Ltd

Deepak Sivakumar
B.Tech, Electronics & Communication
Work Ex.: 20 months
Internship: HDFC Bank

Jasmine Sandhu
B Com (Hons)
Fresher
Internship: Asian Paints

Arsh D Hamrapurkar
B.Com, Accounts
Fresher
Internship: Medulla Communication

Neha Pareek
B.Com, Accountancy & Statistics
Fresher
Internship: IFB Shipping

Nilay Bharti
B.Sc, IT
Fresher
Internship: Edelman

Ojasvi Chauhan
B.Tech, Electronics & Communication
Work Ex.: 46 months
Internship: Dentsu Aegis Network

Avnish Dubey
B.Tech, Electronics & Communication
Work Ex.: 41 months
Internship: Deloitte Consulting US India Pvt. Ltd.

Abhishek Kumar
B.Tech, Civil
Work Ex.: 39 months
Internship: Decathlon

Gajulavarthy R Teja
B.Tech Electrical & Electronics
Work Ex.: 27 months
Internship: Deccan Charter
Amey Oke
B.E. Computer Science
Work Ex.: 24 months
Internship: HDFC Bank

Prateek K Yadav
B.E. Civil
Fresher
Internship: L&T Finance

Raamesh P Kandalaonkar
B.E. IT
Work Ex.: 20 months
Internship: Decathlon

Ravi Kumar
B.Com (Hons)
Work Ex.: 12 months
Internship: SRV Media

Aishwary A Rai
B.Tech Mechanical
Fresher
Internship: Raw Pressery

Ronak J Gohel
B.Tech Electronics & Communication
Work Ex.: 27 months
Internship: SRV Media

Ganesh A Kanade
B.E. Bio Medical
Work Ex.: 24 months
Internship: Arcatron Mobility Pvt. Ltd

Vyas Srinivas
B.Arch
Work Ex.: 7 months
Internship: Welspun India Ltd

Akshay Tayal
B.E. Civil
Fresher
Internship: HDFC Bank

Shantanu S Choudhary
B.E. Mechanical
Work Ex.: 19 months
Internship: ITC Limited
Batch Profile - Marketing

Paras Shandilya
B.Tech Electrical & Electronics
Work Ex.: 16 months
Internship: Big Basket

Prateek Patial
B.Tech IT
Work Ex.: 51 months
Internship: Deloitte Consulting
US India Pvt.Ltd.

Raman Kumar
B.Tech Electrical & Electronics
Work Ex.: 27 months
Internship: Reliance Jio

Nitish R Poudyal
B.Com (Hons)
Fresher
Internship: Welspun India Ltd.

Pronoy Chaki
B.Tech, Electronics & Communication
Work Ex.: 20 months
Internship: Srijan India

Shreya Sinha
B.Tech, Electronics & Communication
Work Ex.: 16 months
Internship: L&T Finance

Shreesh Parth
B.Tech Mechanical
Fresher
Internship: Idea Cellular Ltd

Saumya Srivastava
B.A. (Hons) Economics
Fresher
Internship: Edelman

Priyansh Koul
B.Com (Hons)
Fresher
Internship: L&T Finance

Ritesh Tomar
B.Tech, Electronics & Communication
Fresher
Internship: Vinculum Group
Batch Profile - Marketing

Siddhant Singh
B.Tech Electrical & Electronics
Fresher
Internship: HDFC Bank

Ribhu Mohey
B.Tech Applied Petroleum
Work Ex.: 42 months
Internship: Decathlon

Sankalp S Kudtarkar
B.E. IT
Work Ex.: 16 months
Internship: Bajaj Finserv

Shevik Bhardwaj
B.Tech Mechanical & Automation
Fresher
Internship: L&T Finance

Shikha Virdi
B.Com
Fresher
Internship: HDFC Bank

Sristy Kumari
B.Tech Computer Science
Work Ex.: 15 months
Internship: Edelman

Rinkesh S Vasava
B.E. Mechanical
Fresher
Internship: JP Foods India

Sourabh Dubb
B.Sc (Hons) Physics
Work Ex.: 23 months
Internship: Edelman

Sayan Bagchi
B.Tech Electrical
Work Ex.: 36 months
Internship: HDFC Bank

K J Sajani
BBA Tourism & Travel
Work Ex.: 16 months
Internship: Decathlon
## Batch Profile - Marketing

<table>
<thead>
<tr>
<th>Name</th>
<th>Qualification</th>
<th>Experience</th>
<th>Internship</th>
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</thead>
<tbody>
<tr>
<td>S Vishal</td>
<td>B.E. Electrical &amp; Electronics</td>
<td>Work Ex.: 22 months</td>
<td>Internship: Social Beat</td>
</tr>
<tr>
<td>Utkarsh Jain</td>
<td>BBA (Hons) Marketing</td>
<td>Fresher</td>
<td>Internship: HDFC Bank</td>
</tr>
<tr>
<td>Advait A Umbarje</td>
<td>B.Com Business Adminstration</td>
<td>Fresher</td>
<td>Internship: Ogilvy &amp; Mather</td>
</tr>
<tr>
<td>Amir Haider</td>
<td>BBA (Hons)</td>
<td>Work Ex.: 7 months</td>
<td>Internship: ITC LTD</td>
</tr>
<tr>
<td>Gagan Shivanna</td>
<td>B.E. Mechanical Engineer</td>
<td>Work Ex.: 45 months</td>
<td>Internship: Edelman</td>
</tr>
<tr>
<td>Megha R Bharati</td>
<td>B.E. Civil</td>
<td>Work Ex.: 10 months</td>
<td>Internship: Welspun India Ltd</td>
</tr>
<tr>
<td>Lokesh Patawari</td>
<td>B.Com (Hons)</td>
<td>Fresher</td>
<td>Internship: Emami</td>
</tr>
<tr>
<td>Uday Pare</td>
<td>B.E. Chemical Engineer</td>
<td>Work Ex.: 23 months</td>
<td>Internship: Asian Paints</td>
</tr>
<tr>
<td>Dhruva Trivedi</td>
<td>BBA Finance</td>
<td>Fresher</td>
<td>Internship: PT Parshu Indonesia</td>
</tr>
<tr>
<td>Stanzin Choszom</td>
<td>B.Com (Hons)</td>
<td>Fresher</td>
<td>Internship: Gits Ready to Eat</td>
</tr>
</tbody>
</table>
Batch Profile - Finance

Finance is an integral part of SIIB management course offering fundamental education in finance related aspects and subjects like Quantitative Techniques, Investment Banking, Retail and Commercial Banking, M&A, Corporate Finance, International Finance Management and other related areas.

The Bloomberg Professional service (The Terminal) is the most powerful and flexible platform for finance professionals who need real-time data, news and analytics to make smarter, faster and more informed business decisions. It's unparalleled delivery and coverage of markets and securities helps our students to hone their analytical skills for every asset class. SIIB has set up few Bloomberg terminals to ensure that students are equipped with adequate knowledge before stepping into the corporate world.

The finance batch has undertaken several LIVE projects and certifications that render better insight into the workspace reality. Highly industry recognized certificate programs like the CFA, FRM, FLIP and many others have been pursued/are being pursued by the students. They are also exposed to rigorous training in Excel and R - software through subjects like Financial Modeling, Financial Econometrics and Business Analytics.
Batch Profile - Finance

Shweta Arya
B.Com (Hons)
Fresher
Internship: Kotak Mahindra Bank

Manvi Gupta
B.E. Computer Science
Fresher
Internship: Jammu & Kashmir Bank

Akshay A Malpekar
B.E. IT
Work Ex.: 43 months
Internship: India Nivesh Securities

Jayraj G Dangar
B.Tech Computer Science
Work Ex.: 9 months
Internship: HDFC Bank

Gaurav Singhal
B.Tech, Electronics & Communication
Work Ex.: 48 months
Internship: Motilal Oswal Pvt. Wealth Management

Hardik Katrodia
B.Com (Hons) Accounts & Finance
Work Ex.: 29 months
Internship: Ernst & Young

Ishan Srivastava
B.A. Economics
Fresher
Internship: L&T Finance

Sampada S Malushte
B.Com Costing
Fresher
Internship: Kotak Mahindra Bank

Suvadip Rang
B.Tech, Electronics & Communication
Work Ex.: 18 months
Internship: Kotak Mahindra Bank

Hansel M Fernandes
B.E. Electronics & Communication
Work Ex.: 44 months
Internship: Motilal Oswal Private Wealth Management
Batch Profile - Finance

Nikhil Rathi
B.Com (Hons)
Fresher
Internship: Kotak Mahindra Bank

Eesha Puri
B.Com (Hons)
Work Ex.: 30 months
Internship: Deloitte Consulting US India Pvt. Ltd.

Kunal Agarwal
B.Com Marketing
Fresher
Internship: Nomura Financial Services

Harshvardhan Mehra
B.Tech Mechanical & Automation
Fresher
Internship: Bajaj Finserv

Pranav Sahney
B.Com (Hons)
Work Ex.: 33 months
Internship: Inspiration Consulting

Disha V Budhiani
B.E. Electronics & Communication
Work Ex.: 21 months
Internship: HDFC Bank

Abhinay Chauhan
B.E. Mechanical
Fresher
Internship: L&T Finance

Abhishek Raj
B.E. Mechanical
Work Ex.: 16 months
Internship: HDFC Bank

Dipak K Singhaniya
B.E. Mechanical
Work Ex.: 27 months
Internship: HDFC Bank

Abhinav Anand
B.E. Manufacturing Process & Automation
Fresher
Internship: Raw Pressery
Batch Profile - Finance

Gajendra P Singh
B.Tech Biotechnology
Work Ex.: 21 months
Internship: Armstrong Capital Advisory Pvt. Ltd.

Darshankumar S Thakkar
B.E. Electronics & Communication
Work Ex.: 30 months
Internship: Bajaj Finserv

Ankit Dubey
B.E. Electrical & Electronics
Work Ex.: 13 months
Internship: HDFC Bank

Rajneesh Antil
B.Tech Chemical
Work Ex.: 30 months
Internship: HDFC Bank

Ahona Mukherjee
B.Com (Hons) Accounts & Finance
Fresher
Internship: Sun Pharma

Richa Joshi
B.E. Computer Science
Work Ex.: 24 months
Internship: Deloitte Consulting US India Pvt .Ltd.

Punyaslok Chatterjee
B.Tech IT
Work Ex.: 17 months
Internship: SREI Infrastructure Finance

Ruchita P Karnik
B.E. Chemical
Fresher
Internship: HDFC Bank

Prateek K Shakya
B.E. Electrical & Electronics
Work Ex.: 24 months
Internship: HDFC Bank

Pratik Jana
B.Tech Chemical
Work Ex.: 18 months
Internship: ONGC
Batch Profile - Finance

Saurabh M Taware
B.E. Computer Science
Work Ex.: 33 months
Internship: Bajaj Finserv

Rohan Bhatia
B.Com
Fresher
Internship: Bajaj Finserv

Rohit Tiwari
B.E. Mechanical
Work Ex.: 17 months
Internship: Kotak Mahindra bank

Sanchit Thapar
BBA General Management
Work Ex.: 21 months
Internship: HDFC Bank

Utsav V Adeshara
B.Com Finance & Accounting
Work Ex.: 16 months
Internship: Kotak Mahindra Bank

Sravani Jallipalli
B.Tech Computer Science
Work Ex.: 30 months
Internship: Karvy Private Wealth

Revati Rokdey
B.E. IT
Work Ex.: 21 months
Internship: Samunnati Finance

Sakshi Dhinra
B.Com (Hons)
Work Ex.: 12 months
Internship: L&T Finance

Shubham Pradhan
B.Tech Electronics & Communication
Work Ex.: 30 months
Internship: HDFC Bank

Nishtha Kapoor
B.Com (Hons)
Work Ex.: 9 months
Internship: L&T Finance
Batch Profile - Finance

Siddhant Srivastava
B.Com
Work Ex.: 13 months
Internship: OzGrowth BV Ltd.

Siddarth Jain
B.E. Computer Science
Work Ex.: 7 months
Internship: SREI infrastructure Finance

Sayanha Ghosh
B.Tech Electrical
Work Ex.: 32 months
Internship: HDFC Bank

Shinjini Mukherjee
B.E. Computer Science
Work Ex.: 30 months
Internship: Deloitte Consulting US India Pvt. Ltd.

Charu Sharma
B.Tech Computer Science
Fresher
Internship: L&T Finance

Mukti A De Chaudhari
B.E. Instrumentation
Work Ex.: 39 months
Internship: Deloitte Consulting US India Pvt. Ltd.

Shubham M Rai
Work Ex.: 33 months
Internship: Deloitte Consulting US India Pvt Ltd.

Arpit Gupta
B.Tech Information Technology
Work EX: 26 months
Semester Exchange programme
Batch Profile
Human Resource Management

No machine can ever be operated or designed without a man. Similarly any organization cannot run smoothly without an efficient and effective skilled workforce. This is only possible when you have the acumen and the right bent of people that constitute the Human Resource segment. We at SIIB offer the HR specialization to those students who are interested in filling the gap in skill sets required to work as an HR professional.

The course is structured to provide students with the knowledge to recruit, select, train, evaluate organizational behaviour attributes and provide a skilled edge. The course curriculum is constantly upgraded to inculcate the ever changing HR trends in the market and is backed by facilitators with vast industry experience and teaching acumen.

The HR Club of SIIB, HRConnect, is proudly associated with the top experts from the industry. The club being student driven, handles events including workshops from corporate heads, quizzes and competitions both online and offline to keep the HR community of college well informed and competitive.

The annual event of HRConnect of SIIB is one of the events in SIIB where multiple personalities of exceptional caliber assemble to share and interact with the students. The students are encouraged to take up LIVE projects and relevant certifications from centers such as SHRM, NLP center and Harvard Business School.
## Batch Profile
### Human Resource Management

<table>
<thead>
<tr>
<th>Name</th>
<th>Degree</th>
<th>Experience</th>
<th>Internship</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jishnu R Kappadan</td>
<td>B.Tech civil</td>
<td>Fresher</td>
<td>HDFC Bank</td>
</tr>
<tr>
<td>Ankita Singh</td>
<td>B.Com (Hons)</td>
<td>Fresher</td>
<td>Bharti Airtel Ltd</td>
</tr>
<tr>
<td>Ayesha Habib</td>
<td>BBM HR</td>
<td>Fresher</td>
<td>Sandvik Asia</td>
</tr>
<tr>
<td>Vishweshari Subodh</td>
<td>B.Tech Electrical &amp; Electronics</td>
<td>Fresher</td>
<td>ABC Consultants</td>
</tr>
<tr>
<td>Sanbrita Ray</td>
<td>B.Com (Hons) Accountcy</td>
<td>Fresher</td>
<td>Reliance Jio</td>
</tr>
<tr>
<td>Tomalika Joaddar</td>
<td>B.E. IT</td>
<td>Fresher</td>
<td>E-Zest</td>
</tr>
<tr>
<td>Vishakha Rajdev</td>
<td>B.E. IT</td>
<td>Work Ex.: 12 months</td>
<td>Forbes Marshall</td>
</tr>
<tr>
<td>Nitin P Kindo</td>
<td>B.A.</td>
<td>Fresher</td>
<td>ABC Consultants</td>
</tr>
<tr>
<td>Hrishikesh P Joshi</td>
<td>B.E. Electronics &amp; Communication</td>
<td>Fresher</td>
<td>Aviva Life Insurance</td>
</tr>
<tr>
<td>Shrushiti D Moundekar</td>
<td>BCA</td>
<td>Fresher</td>
<td>Toyota Financial</td>
</tr>
</tbody>
</table>
Batch Profile
Human Resource Management

Vimala Vajja
B.Com (Hons)
Fresher
Internship: ABC Consultants

Vighnesh R Jakhadi
B.Sc Biotechnology
Fresher
Internship: L&T Heavy Engg.

Avishi Sen
B.E. Electronics & Communication
Work Ex.: 7 months
Internship: E-Zest

Vigneshwarwaran K
B.Com.
Fresher
Internship: Bharti Airtel Ltd.

Sheena S Borkar
B.E. Computer Science
Fresher
Internship: Vinculum Group
Batch Profile  Supply Chain

Supply Chain Management at SIIB is a multidisciplinary program developed to equip the students with tools to conceive innovative strategies in Supply Chain and Operations Management. The course is fantastically supported by simulations like the Beer Game, Six Sigma training and a student driven SCM event called "Aarohan".

At SIIB, students learn both the theory and practical implications of a subject by solving case studies as part of the course. In the third semester, the students are acquainted with the corporate environment through their summer internship and from the lectures rendered by the visiting faculties with years of relevant industrial experience. The students voluntarily undergo certifications like SCM - EXE provided by CII and CSCP, CPIM, etc awarded by APICS.

Outside the classroom, students sharpen their management skills by participating in In-house and Inter-College management competitions. The flagship event of SIIB, Ignisense has an exclusive event "OPIUM", addressing Supply Chain Management; where management students from all over India compete to claim the best Operations Manager title.
Parikshit R Gaikwad
B.E. Computer Science
Work Ex.: 58 months
Internship: Big Basket

Ramanujan Das Patra
B.Tech Metallurgical & Materials
Fresher
Internship: Numaligarh Refinery Ltd

Angan Das
B.Tech Electrical & Electronics
Work Ex.: 39 months
Internship: Jaqaur

Aayush
B.Tech Electrical
Fresher
Internship: Zoomcar

Abhishek Wunnava
B.Tech Computer Science
Work Ex.: 24 months
Internship: Zoomcar

Akshay Viswanathan
B.Tech Computer Science
Fresher
Internship: RAW Pressery

Seenivasan Pandian . K
B.E. Computer Science
Work Ex.: 13 months
Internship: RAW Pressery

Prafull Ranjan
B.E. Chemical
Work Ex.: 25 months
Internship: Big Basket

Nitish Razdan
B.E. Mechanical
Work Ex.: 33 months
Internship: Bharti Airtel Ltd.

Shrinand S Kulkarni
B.E. Electronics & Commun.
Work Ex.: 20 months
Internship: Abhi Logistics

Rajat Ganjoo
B.E. Electronics & Communi.
Work Ex.: 43 months
Internship: VMWare

Sudeep Reddy
B.E. Mechanical
Work Ex.: 17 months
Internship: InMobi
Agriculture has long been seen as a sector with tremendous potential in India. In the last few years the sector has seen an unprecedented gain with several government and private sector initiatives. This invites a tremendous need for professional courses in Agri business Management. The Agri business program is thus a response to this growing need for professionals, who can contribute to and engineer the Agri business revolution. The program is being preferred by young entrepreneurs who see the potential and growth in Agri business.

There has been substantial value addition in agri products, standardisation of the value chain, a growing interest of the private sector in the primary sector, integration of agriculture with the input supply industry as well as with processing, distribution and marketing. In fact this area is booming and offering good opportunities for management professionals. Agri business explores production, marketing and trading of products related to agriculture and critical management issues such as financing and technical assistance, preparation of products for exports, overseas marketing issues and government policy. At SIIB, the program broadly covers Rural Marketing, Retail Management, Micro finance, Commodity Trading, WTO, Agri Import and Export, Lending and Risk Management, Supply Chain Management and Agri Logistics with a wide focus on tools to help students in decision making.
STUDENT GRADUATION PROFILE

- Agriculture: 18
- Food Technology: 08
- Engineering: 05
- Bio Technology: 05
- Commerce: 02
- Others: 12

COMPENSATION DETAILS FOR BATCH 2016-18

- Highest CTC offered: 16.05 LPA
- Average CTC offered: 8.75 LPA
- Median CTC offered: 8.10 LPA

MAJOR RECRUITERS

AGRI INPUT
- Mahyco
- IFFCO
- Coromandel International
- Nagarjuna Chemicals & Fertilisers
- Mahindra & Mahindra
- Adama India
- Bayer
- Deepak Fertilisers

BFSI
- ICICI
- Yes bank
- L&T
- HDFC
- Chaitanya Microfinance
- Samasta Microfinance

CONGLOMERATE
- ITC Agribusiness Division

COMMODITY
- Olam International

ANIMAL FEED
- Cargill

FOOD & BEVERAGES
- Raw Pressery
- Godrej Agrovet

CONSULTANCY
- Sathguru Management Consultancy
Batch Profile - Agri Business

Akshay Shivaji Dhone
B.Sc Agriculture
Fresher
Internship: TCS Agribusiness

Shivani Bhosale
B.Sc Agriculture
Fresher
Internship: Go4fresh

Aniket Sunil Ghorpade
B.Sc Agriculture
Fresher
Internship: Go4fresh

Soham Naik
BMS Marketing
Fresher
Internship: Bayer

Joshi Chinmay Virendra
B.E Civil Engineering
Fresher
Internship: Bayer

Sujit Suresh Ekunde
B.Sc Agriculture and IAT
Work Ex.: 15 months
Internship: IFFCO

Rahul R. Manyagol
B.Sc Agriculture
Fresher
Internship: Agrostar

Abhishek Sharma
B.Sc Agriculture
Fresher
Internship: Bayer

Rohan Maruti Patil
B.Sc Agriculture
Fresher
Internship: Savannah Seeds

Aditya Paliwal
B.Tech Agri. Engineering
Fresher
Internship: Bayer
Batch Profile - Agri Business

Akshara Raikwar
B.Sc Biotechnology
Fresher
Internship: Godrej Agrovet

Ayush Khandelwal
B.Com (Hons)
Work Ex: 11 months
Internship: Olam International

Akshay B Nadh
B.Sc Agriculture
Fresher
Internship: MAHYCO

Balram Yadav
B.Sc Agriculture Biotechnology
Fresher
Internship: TCS Agribusiness

Arnab Goswami
B.E Food Tech. & Biochem. Engineering
Work Ex: 21 months
Internship: Sathguru Management Consultants

Devika Mehrotra
B.H.Sc (Foods & Nutrition)
Fresher
Internship: Bayer

Arsh Chadha
B.Tech Bioinformatics
Fresher
Internship: Cargill

Diksha Kumari
B.Tech Food Technology
Fresher
Internship: ITC

Avinash Singh
BBA General Management
Fresher
Internship: Bayer

Gaurav Gupta
B.Sc[H] Biotechnology
Fresher
Internship: Agrilife
<table>
<thead>
<tr>
<th>Name</th>
<th>Degree</th>
<th>Experience</th>
<th>Internship</th>
</tr>
</thead>
<tbody>
<tr>
<td>G V Krishna Reddy</td>
<td>B.Sc Agriculture</td>
<td>Fresher</td>
<td>Internship: Olam International</td>
</tr>
<tr>
<td>Juby Francis</td>
<td>B.Sc Agriculture</td>
<td>Fresher</td>
<td>Internship: Godrej Agrovet</td>
</tr>
<tr>
<td>Harshita Sharma</td>
<td>B.Tech Food Technology</td>
<td>Fresher</td>
<td>Internship: Sathguru Management Consultants</td>
</tr>
<tr>
<td>K. Prashanth</td>
<td>B.Sc Agriculture</td>
<td>Fresher</td>
<td>Internship: Mahindra &amp; Mahindra</td>
</tr>
<tr>
<td>Heramb Govind Thakare</td>
<td>B.Tech Agri. Engineering</td>
<td>Fresher</td>
<td>Internship: TCS Agribusiness</td>
</tr>
<tr>
<td>Kanchan Joshi</td>
<td>B.Sc Agriculture</td>
<td>Fresher</td>
<td>Internship: Sathguru Management Consultants</td>
</tr>
<tr>
<td>Indraja Sarraf</td>
<td>B.Tech Information Technology</td>
<td>Fresher</td>
<td>Internship: Global Agri Systems</td>
</tr>
<tr>
<td>K Mohan Vamsi</td>
<td>B.Sc Agriculture</td>
<td>Fresher</td>
<td>Internship: Bayer</td>
</tr>
<tr>
<td>Jain George</td>
<td>B.Sc Agriculture</td>
<td>Fresher</td>
<td>Internship: Mahindra &amp; Mahindra</td>
</tr>
<tr>
<td>Lakshit Suryawanshi</td>
<td>B.Tech Food Technology</td>
<td>Fresher</td>
<td>Internship: SFC</td>
</tr>
</tbody>
</table>
Batch Profile - Agri Business

Patil Madhav Bharat
B.Tech Agricultural Engineering
Fresher
Internship: Bayer

Prasad Prashant Shete
B.Tech Food Technology
Fresher
Internship: Adama

Mella VVL Kanaka Ratna B
B.Sc Agriculture
Fresher
Internship: MAHYCO

Rakesh Kuppili
B.Sc Agriculture
Fresher
Internship: RAW Pressery

Mohit Garg
B.Tech Food Technology
Work Ex: 11 months
Internship: TCS Agribusiness

Rucheeka B S
B.Tech Agricultural Engineering
Fresher
Internship: Rasi Seeds

Poorva Bhargava
B.Tech Food Technology
Work Ex: 10 months
Internship: RAW Pressery

Ruchi Mandal
B.Sc Agriculture
Fresher
Internship: Agrostar

K Pranoy Gopal
B.F.Sc Fisheries
Work Ex: 23 months
Internship: ITC

Saikrishna H Vaidya
M.Sc Biochemistry
Fresher
Internship: Bisleri
Batch Profile - Agri Business

Sambhav Bohra
BBA General Management
Work Ex: 15 months
Internship: Bayer

Smitkumar D Ladani
B.Pharm Pharmacy
Fresher
Internship: Siddhivinayak Agri

Satyanarayan Dhakad
B.E. Computer science
Work Ex: 7 months
Internship: TCS Agribusiness

Sukanya Ghose
M.Sc Biotechnology
Work Ex: 22 months
Internship: Bayer

Shruti Jalan
B.Tech Food Technology
Fresher
Internship: RAW Pressery

Tanya Suri
B.Tech Food Technology
Fresher
Internship: IFFCO

Shrutiparna Ghosh
B.Sc Biotechnology
Fresher
Internship: TCS Agribusiness

Trannam Madaan
B.Sc Medical(Biotech)
Fresher
Internship: Big Basket

Siddharth Goel
B.Com Commerce
Work Ex: 24 months
Internship: APEDA

Varun Gandhi Bondala
B.Sc Agriculture
Fresher
Internship: L&T Finance
The MBA Energy and Environment is an amalgamation of subjects related to energy, environment and booming concept of sustainability. Started in 2009, this niche program has now developed into one of the basic needs for Industry 4.0. It is a medium of knowledge dissemination to students pursuing ambitions of an energy efficient and sustainable environment. This course will help cater to the current industrial demands as it involves subjects like Renewable Energy sources and Technologies, Business and Natural Capital Management, Sustainability Standards and Energy & Environmental Management Systems. The program is supported by mentors who help students access their potential as they step towards the corporate society.
STUDENT GRADUATION PROFILE

1. Computer Science Engineering
2. Civil Engineering
3. Environmental Engineering
10. Mechanical Engineering
14. Electrical/Electronics/Instrumentation & Control

COMPENSATION DETAILS FOR BATCH 2016-18

- Top 10%: 10.05 LPA
- Top 25%: 9.15 LPA
- Top 50%: 8.19 LPA

Highest CTC offered: 14.09 LPA
Average CTC offered: 8.80 LPA
Median CTC offered: 8.48 LPA

MAJOR RECRUITERS

CONSULTING
- Accenture
- Altor
- Ascent Ratio
- CII
- ERM
- Infiniti Research
- KPMG
- NIF
- Sustain Plus
- Transven
- Verify Markets
- Villo Gro
- WiseGuy Research
- WYATTPrism Communications

BFSI
- Bajaj Allainz
- Futures First
- HDFC Life
- ICICI Bank
- L&T Finance

MANUFACTURING
- Aditya Birla Group
- Bharat Forge
- Ecozen
- GIC

CONGLOMERATE
- Glencore
- Tolaram

RENEWABLES
- Panama Renewables
- Sprng Energy
- Sween Energy

ENERGY MANAGEMENT
- Ecobilrium Energy
- Energy Tech Ventures
- JLL

INFRASTRUCTURE
- Wipro Water

TECHNOLOGY
- VM Ware

OTHERS
- DHL
- Endeavor
- Options Group
- Trafirgura

TELECOM
- Airtel
Amit Pandey  
B.E. Electrical  
Fresher  
Internship: Mahindra Sanyo

Kaviti Vinay Kumar  
B.Tech Electrical & Electronics  
Work Ex.: 23 months  
Internship: KPMG

Aritra Sen  
B.Tech Mechanical  
Fresher  
Internship: Sprng Energy Pvt. Ltd

Kripa Shah  
B.E. Environmental  
Fresher  
Internship: EMC

Asthana Asthana  
B.E. Electrical  
Fresher  
Internship: Tata Motors

Kripanshi Gupta  
B.E Electronics & Communication  
Work Ex.: 8 months  
Internship: Thinkstep

Arzaan Kersi Dordi  
B.E. Mechanical  
Work Ex.: 23 months  
Internship: Sterlite Power

Aaron Lobo  
B.E Mechanical  
Fresher  
Internship: Tata Chemicals Ltd.

Gaurav Sahay  
B.Tech Electronics & Communication  
Work Ex.: 34 months  
Internship: BEE

Neelima Shahi  
B.E Computer Science  
Fresher  
Internship: Ernst & Young
Batch Profile - Energy & Environment

Nikhil Gupta
B.E. Mechanical
Work Ex.: 33 months
Internship: Geocycle

Rajat Sonkusare
B.E. Mechanical
Fresher
Internship: Spicer India

Nikhil Kamalakar Borole
B.E. Electronics
Work Ex.: 30 months
Internship: Ernst & Young

Ruchika Sawankar
B.E. Electrical
Work Ex.: 12 months
Internship: Feedback Infra

Pankaj R Shelake
B.E. Mechanical
Work Ex.: 24 months
Internship: Geocycle

Samanya Gupta
B.Tech Electrical & Electronics
Fresher
Internship: EnvEcoLogic

Pinak Ganguly
B.E. Mechanical
Work Ex.: 9 months
Internship: L&T Heavy Engineering

Sanskriti Shankara
B.E. Instrumentation and Control
Work Ex.: 18 months
Internship: Sterlite Power

Poorva Pitke
B.E. Mechanical
Fresher
Internship: Sprng Energy Pvt. Ltd.

Umangkumar V Bellani
B.E. Electrical
Work Ex.: 34 months
Internship: Sprng Energy Pvt. Ltd.
INHOUSE FACULTY

Dr. Asmita Chitnis
Professor & Director

Dr. Prakash Rao
Professor & Deputy Director

Dr. Shubhasheesh Bhattacharya
Professor

Dr. Sandip Solanki
Associate Professor

Dr. Krishnamurthy Inumula
Associate Professor

Dr. Dharmesh Kumar Mishra
Associate Professor

Ms. Viraja Bhat
Assistant Professor

Dr. Nisha Bharti
Assistant Professor

Mr. Dipen Paul
Assistant Professor

Dr. Ravi Sharma
Assistant Professor

CA Madhura Ranade
Assistant Professor

Ms. Neha Patvardhan
Assistant Professor

Mr. Rajesh Jawajala
Assistant Professor

Dr. Jeevan Nagarkar
Assistant Professor

Dr. Suchita Jha
Assistant Professor

Mr. Venkatesh Iyengar
Assistant Professor

Mr. Saravan Krishnamurthy
Assistant Professor

Ms. Smita Santoki
Teaching Associate

Mr. Kingshuk Bhadury
Adjunct Faculty

SOME OF THE VISITING FACULTY

Mr. Sameer Gogate
COO, Eros International Ltd.

Mr. Dhananjay Bapat
M.D. Equatorial International

Mr. M.K. Gandhi
Director, Kinship Global

Mr. K.S. Sridharan
Ex Executive Director, Indian Renewable Agency

Dr. Santosh Bhave
Director HR&R, Bharat Forge

Mr. Sharad Gangal
Executive VP, HR, Thermax Ltd.

Mr. Rajesh Deshpande
Consultant, Regulus Healthcare

Mr. Balaji Reddie
Founder - Deming Forum, India

Mr. N.S. Iyer
Consultant - HR/IR/ER/Labour Laws, Asian Paints

Mr. Sushruth M Apshankar
CEO, SG Analytics

Mr. Dhananjay Gandhe
Chairman, The Prerana Energy Professionals Co-operative Society Limited

Mr. Bijoy S Guha Consultant, Ashra Consultants Pvt Ltd.

Mr. Vaibhav Nagarkar,
Inspiration
PLACEMENT PROCESS

SIIB, a pioneer in International Business studies has been recognised by numerous organisations such as Crisil, Business World, Times Group for its excellence in combining a strong academic foundation with powerful leadership acumen. The astounding response from both the regular and the ever growing list of the new recruiters is the testimony to the quality of managers created each year and their commendable academic and co-curricular achievements.

An exhaustive curriculum with focus on international Business arena gives SIIB an edge over other B-schools. The 2016-18 placement season witnessed many prominent recruiters from the industry such as Welspun, Michael Page, MSD, VMWare, Tresvista, Trafigura, Futures first, Sterlite powers along with our regular recruiters such as Deloitte USI, Accenture, Asian paints, Infosys, Godrej & Boyce, HDFC Bank, KPMG, and PWC, Goldman Sachs, Axis Bank, among many others.

Pre-placement talks are an integral part of the placement process at SIIB. This provides the students a platform to interact with the industry experts and brings out a clear idea of profiles and roles being offered. The placement process at SIIB is fair and open to all. Utmost care is taken so that everybody gets an equal opportunity to start their career with the best of the companies across industries.

PLACEMENT CALENDAR 2018-'19

- Summer placements PPT and Process Commencement - September 2018
- Final Placements PPT - September 2018
- Final Placement Process Commencement – November 2018
EVENTS & CONCLAVES

MARKADITION
The annual conclave for Marketing, the theme was “Responsible Marketing”. The guests were Mr. Rohit Reddy Founder & CEO Bagtalk, Mr. Sunil Alagh Founder & Chairman of SKA Advisors, Ex-MD & CEO Britannia Industries Ltd., Mr. Arvind R P VP & Head- Marketing, Kaya Ltd., Mr Suhas Jain Head – Marketing Strategy Jk Cement Ltd.

AAROHAN
The annual SCM conclave held at SIIB, the theme was “Evolution of Supply Chain in India”. The guests for the event were Mr Arvind Kaira, Director, Supply Chain, Perfetti Van Melle, Mr. Prasad S Deshpande, Global Procurement & Supply Chain, Biocon India, Mr. Anshuman Neil Basu, Chief Executive, SCM Programs and Mr. Balaji Reddie, Founder, The Deming Forum (India).

HR CONCLAVE
The annual HR conclave held at SIIB. The theme was “Emotional Intelligence at Workplace”. The guests were Mr. B Jagdeesh, Director, HR, Danfoss India, Mr. Ashutosh Sharma, General Manager, Corporate HR, Deepak Fertilisers and Petrochemicals Corporation Limited, Mr. Nitin Shinde, Senior General Manager (HR), People and Organisational Development, Persistent Systems and Ms. Swati Ghan, Senior Manager (Talent Management), Harbinger.

FINEQUITY
The annual conclave for finance club held at SIIB. The theme was ‘Sectoral Disruptions - An opportunity or a challenge?’ the guests were Mr. L G Moorthy, SVP - Global Business Services, OLAM International, Mr. Amol Joshi, Head - Finance, LTFS Group, Ms. Sujata Kolekar, Associate Director, Cognizant Technology Solutions and Mr. Ajay Sathe, Head - Group Risk Management, Bajaj Finserv.
AGRISUMMIT

The flagship event of Agri-Business Management, Agri Summit 2017 themed as “ICT- On fertile lands of agriculture”. The esteemed guests namely, Dr. Shakil Ahammed, Joint Secretary, MIDH, Dr. P.M. Ghole, CGM, NABARD and Mr. Ritesh Mishra, Lead - Regulatory Affairs, Mahyco gave their valuable insights on ICT in agriculture and the afternoon session had a panel discussion with Mr. Balchandra Thakur, Exporter, Ruchi Group of Companies, Mr. Swanand Gudhate, Business Develop Manager, Idea Forge & Mr. Dharamveer Kamboj, innovator of multi-purpose food processing machine.

ENECON

ENECON is the flagship event of MBA- Energy and Environment department of SIIB, Pune. The theme for the event was Collaborate, Conserve & Create. The guests who graced the occasion were Mr. Amit Kumar- Partner PWC, Dr. Ashok Menon- Global Technology Leader - SABIC Technology Centre Mr. Abhishekh Ranjan- Global Head, CSR and Sustainability - Brillio Technologies and Mr. Suhas Pansare- VP Sales and Marketing Rely on Solar.

LEADERSHIP SERIES

Leadership Series gives students an opportunity to interact with delegates and professionals and discuss on the current issues and available opportunities in the business perspective. The theme for this year was “Blue Economy”. The Chief Guest was Mr. Sanjay Panda, Joint Secretary, IOR, MEA, Government of India. Other panelists were Mr. Shoumмо Acharya, Founder & Chairman, e-Trans Solutions Private Ltd, Ambassador Yogendra Kumar, former Indian Ambassador to the Philippines & Ambassador Anup Mudgal, former Indian High Commissioner to Mauritius.

IGNISENSE

Ignisense 2018 themed as Exuberance Infinite was one of the most successful renditions of SIIB's Annual Management cum Cultural Event. A rich diaspora of talented young minds and arts amalgamated to make the 3 day event a huge success. Enthusiastic participation was seen across 5 management events and 2 cultural events. For the first time Ignisense hosted Futsal as a sports event, another feather in the cap. As a main event the Stage was graced by famous Punjabi singer Harrdy Sandhu, and DJ MKSHFT of Sunburn fame.
The placement committee is a student driven committee responsible for placements and corporate relations of the institute. The placement committee builds a relationship with the corporates on various fronts including interactive sessions, guest lectures, LIVE projects and corporate consulting. This committee acts as a bridge between the fresh and enthusiastic talent and the opportunity awaiting them. The team works assiduously and helps students get the right platform to launch their professional careers. The committee consists of members, representatives of each programme - IB, AB and E&E each year. The committee members are mentored and guided by the Director herself.
Reach us at

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